

## 매일 인쇄

★ Fw: Mumbai Port Trust - Tender No. CE,MICT/O&M/2020 - Development, Operation and Maintenance of Mumbai International Cruise Terminal at Indira Dock on DBFOT (PPP) basis - Invitation for Pre-bid meeting (Embassy)

2020.07.07 18:39:50

보낸사람 : RB\_Korean Consulate <reshma63@rediffmail.com>

## 첨부파일

1. 1.\_MICT-\_NIT.PDF (2.8 MB)
2. 2.\_MICT-\_RFP.PDF (1.4 MB)
3. 3.\_MICT-\_DCA.PDF (2.8 MB)
4. BOQ\_595322.xls (296.5 KB)
5. MICT\_Handout.pdf (243.6 KB)

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Subject: Mumbai Port Trust - Tender No. CE,MICT/O&M/2020 - Development, Operation and Maintenance of Mumbai International Cruise Terminal at Indira Dock on DBFOT (PPP) basis - Invitation for Pre-bid meeting (Embassy)

'External'

Dear Sir / Madam,

Greetings from CRISIL Infrastructure Advisory!

CRISIL Infrastructure Advisory has advised several state, central and international government bodies, donor agencies such as World Bank, and leading corporate houses on infrastructure development aspects offering services across the entire spectrum of infrastructure consulting such as transaction advisory, PPP project structuring, feasibility assessment, project bankability studies, policy implementation, bid advisory, opportunity tracking etc.

We have been **appointed by the Mumbai Port Trust as their Transaction Advisors to carry out legal, technical and financial transactions for various proposals.**

With the strategic plan to promote cruise tourism in India and make Mumbai a destination hub for International cruises, MbPT is constructing an iconic, state of the art Mumbai International Cruise Terminal (MICT) with estimated investment of Rs. 303 crore. The Terminal shall be spread over around 4.15 lakh sq.ft. built-up space in a G+3 building with design capacity of 10 lakh passengers per annum. The construction of the terminal is in full swing and expected to be completed by December 2021.

MbPT is desirous to award 30 years PPP Concession for MICT terminal. For this, MbPT has invited single stage Request for Proposal for "Development, Operation and Maintenance of Mumbai International Cruise Terminal at Indira Dock on DBFOT (PPP) basis". The Bid documents are available at CPPP portal and MbPT website, also attached herewith for reference.

The Project overview :

- Estimated project cost - Rs. 192 Crore (Excluding MbPT's investment of Rs.303 Cr on)
- Development, Operation & Maintenance of Mumbai International Cruise Terminal

Scope of work for Private Operator

- Interior works & furnishing of MICT
- Design & construction of Multi-storied parking
- Cruise Terminal operations in Ground & 1<sup>st</sup> floor
- Commercial operation in 2<sup>nd</sup> & 3<sup>rd</sup> floor
- O&M of MICT for 30 years Concession period

Revenue sources for operator

- Commercial revenue at 2<sup>nd</sup>, 3<sup>rd</sup> floor &
- 66% Share of Terminal charges collected from cruise vessels By MbPT
- Additional services to cruise operators
- Parking & Advertising
- Events, festivals, conventions etc.

Payment to Authority

- One time Upfront Fee Rs. 30 Cr
- Annual Fee Rs. 4.1 Cr with 2% annual escalation.
- Rental Share as % of commercial rental (Bid Parameter)

Since this project involves infrastructure development and commercial utilisation and exploitation, with your rich experience in developing such facilities, and diverse exposure in the infrastructure space in general, we wish to take inputs from you to understand the requirements that would help make such a project successful.

You can download the Tender documents from:

MbPT tender website - <http://mumbaiport.gov.in/tenderdetail.asp?tenderid=22296>

CPPP portal - <https://eprocure.gov.in/eprocure/app?>

component=\$DirectLink&page=FrontEndViewTender&service=direct&session=T&sp=SRKJzK4L0e3ovq8L8laQWHA==

In this regard, we wish to set up a short meeting with you. The purpose is to present the project to you and to get valuable feedback/ operator perspective from your end. The tentative schedule of project related activities are as below :

Sr.no	Activity	Date and Time
1	Pre Bid Meeting	16 <sup>th</sup> July 2020 at 3:00 pm
2	Last date of submission	11 <sup>th</sup> August 2020 till 3:00 pm
3	Technical bid opening	12 <sup>th</sup> August 2020 at 3:00 pm

Looking forward to hear from you. Thank you.

Warm regards